

To Whom It May Concern:

As Chief Engineer for a 34 story commercial high-rise property in the financial district of downtown San Diego, I am writing to tell you about my experience with water leaks in my building, the kind of disruption it creates and what can happen when a water detection system is installed to minimize water-related damage.

Water intrusion is one of the most costly disruptions my building can experience in any give day. Staying ahead of water leads and minimizing water damage is one of my top priorities. The longer a water leak runs undetected, the more damage will be done.

Finding an unreported water leak that has been running all night or all weekend is only the tip of the iceberg for me and my department. Water leaks can quickly damage multiple floors and offices. The cost of cleanup and the expense of reconstruction and the irrecoverable damage that results can affect multiple commercial tenants for many days and weeks to come.

After a recent multi-floor water disaster affected my building and many commercial tenants several months ago, I was referred to Dtection, Inc. Dtection's product, the Dtect-100 Water Detection System, is an early warning alert system designed to contact an extensive list of staff via telephone and email and to immediately inform them about a water intrusion event. Information regarding the location of the water intrusion problem gives our security and engineering staff the advance notice necessary to visually inspect, diagnose and correct a water leak before it is too late. Even at a distance, I can monitor the Dtect-100 System online via the web for functionality and any alarm condition that may result while I am away.

Within a few months of having the Dtection-100 System installed in our building, we have been notified of several water-related issues that would have otherwise remained undetected. Just this weekend, during a time when the occupancy of the building is naturally at a minimum, we were notified of an overflowing toilet due to a flushometer failure. Thanks to the Dtect-100 System, we were able to catch and correct the problem and avoid further damage to the bathroom, the hallway and the floors below the source of the problem.

The Dtection-100 System is a cost effective solution that will, in short order, pay for itself by eliminating the costly damage it curtails. I highly recommend the Dtect-100 system. It has satisfied my need to provide our building with a state-of-the-art water security system.

Please feel free to contact me if I can answer any further questions about my experience with the Dtect-100 Water Dtection System.

Sincerely,
Chief Engineer
Symphony Towers
(name and phone number available upon request)